

## First Quarter 2013

Earnings Results

May 2, 2013

#### **Information Regarding Forward-Looking Statements**

This presentation contains statements that are not historical fact and constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by words like "believes," "expects," "anticipates," "intends," "plans," "forecasts," "estimates," "may," "will," "would," "could," "should," "potential," "target," "outlook," "depends," "pursue" or similar expressions, or discussions of guidance, strategies, plans, goals, initiatives, objectives or intentions. Forward-looking statements are not guarantees of performance. They involve risks, uncertainties and assumptions. Future results may differ materially from those expressed in the forward-looking statements. Forward-looking statements are necessarily based upon various assumptions involving judgments with respect to the future and other risks, including, among others: local, regional, national and international economic, competitive, political, legislative and regulatory conditions and developments; actions and the timing of actions by the California Public Utilities Commission, California State Legislature, Federal Energy Regulatory Commission, U.S. Department of Energy, Nuclear Regulatory Commission, California Energy Commission, California Air Resources Board, and other regulatory, governmental and environmental bodies in the United States and other countries in which we operate; capital markets conditions, including the availability of credit and the liquidity of our investments; inflation, interest and exchange rates; the impact of benchmark interest rates, generally Moody's A-rated utility bond yields, on our California Utilities' cost of capital; the timing and success of business development efforts and construction, maintenance and capital projects, including risks inherent in the ability to obtain, and the timing of granting of, permits, licenses, certificates and other authorizations; energy markets, including the timing and extent of changes and volatility in commodity prices; the availability of electric power, natural gas and liguefied natural gas, including disruptions caused by failures in the North American transmission grid, pipeline explosions and equipment failures; weather conditions, natural disasters, catastrophic accidents, and conservation efforts; risks inherent in nuclear power generation and radioactive materials storage, including the catastrophic release of such materials, the disallowance of the recovery of the investment in or operating costs of the generation facility due to an extended outage, and increased regulatory oversight; risks posed by decisions and actions of third parties who control the operations of investments in which we do not have a controlling interest; wars, terrorist attacks and cybersecurity threats; business, regulatory, environmental and legal decisions and requirements; expropriation of assets by foreign governments and title and other property disputes; the impact on reliability of SDG&E's electric transmission and distribution system due to increased power supply from renewable energy sources; the impact on competitive customer rates of the growth in distributed and local power generation and the corresponding decrease in demand for power delivered through our electric transmission and distribution system; the inability or determination not to enter into long-term supply and sales agreements or longterm firm capacity agreements; the resolution of litigation; and other uncertainties, all of which are difficult to predict and many of which are beyond our control. These forward-looking statements speak only as of the date hereof, and the company undertakes no obligation to update or revise these forward-looking statements whether as a result of new information, future events or otherwise. These risks and uncertainties are further discussed in the reports that Sempra Energy has filed with the Securities and Exchange Commission. These reports are available through the EDGAR system free-of-charge on the SEC's website, www.sec.gov, and on the company's website at www.sempra.com



#### Summary

- Q1-13 financial results
- Mexican IPO and debt offering
- Proposed decision (PD) in General Rate Cases
- Cameron Liquefaction update





### **Items Impacting Q1-13 Earnings**

Item	\$mm Impact	EPS Impact	Comment			
Delay in General Rate Case			Final decision expected in Q2-13			
One-Time Items						
Gain on Mesquite	\$44	\$0.18	Planned gain on sale			
Tax Expense on IEnova Transaction	(63)	(0.25)	Deferred tax charge related to IPO			
Impairment at Argentina	(7)	(0.03)	Impairment charge in anticipation of sale			
Lower Renewable Grant Receivable	(5)	(0.02)	Due to federal budget sequestration			
Items are Expected to Reverse by Year-End						
Mark to Market Loss at U.S. Gas & Power	(12)	(0.05)	Natural gas price movement			
Consolidated Tax Expense	(8)	(0.03)	Effective tax rate adjustment			
Gas Transmission Pipeline Integrity Costs in Excess of Revenues	(4)	(0.02)	Recovered and balanced under the CPUC Proposed Decision			





#### **First Quarter 2013 Results**

(Unaudited; dollars, except EPS, and shares in millions)	Three months ended March 31, 2013 2012		9	
Earnings	\$ 178		\$	236
Diluted weighted-average shares outstanding		248		244
EPS	\$	0.72	\$	0.97

- Plan to update 2013 guidance at Analyst Conference assuming final GRC decision is voted out at May 9 CPUC meeting
- Expect changes to be made to PD, but if it is adopted as written, we would expect to be at low end of earnings range of \$4.30 to \$4.80 per share in 2013



#### **SDG&E and SoCalGas**

	Three months ended March 31,			
(Unaudited, dollars in millions)	2	013	2	012
SDG&E Earnings	\$	91	\$	105
SoCalGas Earnings		46		66
Total	\$	137	\$	171

Lower earnings at both California utilities primarily due to:

- Higher operating expenses, including depreciation, with no increase in authorized revenue since 2011 due to the delay in our final GRC decision, and
- Lower revenue from cost of capital decision primarily reflecting lower embedded cost of debt
- SDG&E Q1-13 positively impacted by higher transmission earnings



#### **Sempra International**

	Thr	Three months ended March 31,		
(Unaudited, dollars in millions)	20	2013		)12
Sempra South American Utilities	\$ 37		\$	40
Sempra Mexico		31		33
Total Sempra International	\$	68	\$	73

South American Q1-13 results include higher earnings from operations in Chile and Peru, more than offset by a \$7 million write-down related to our investment in Argentina



#### Sempra U.S. Gas & Power

	Three months ended March 31,			nded
(Unaudited, dollars in millions)	2013		20	)12
Sempra Natural Gas	\$ 53		\$	1
Sempra Renewables		4		10
Total Sempra U.S. Gas & Power	\$	57	\$	11

- Natural Gas earnings include \$44 million gain on sale of Mesquite power plant
- Renewables Q1-13 earnings lower due primarily to a reduction in cash grants as a result of federal sequestration and higher solar tax benefits in 2012, partially offset by higher wind production tax credits in 2013



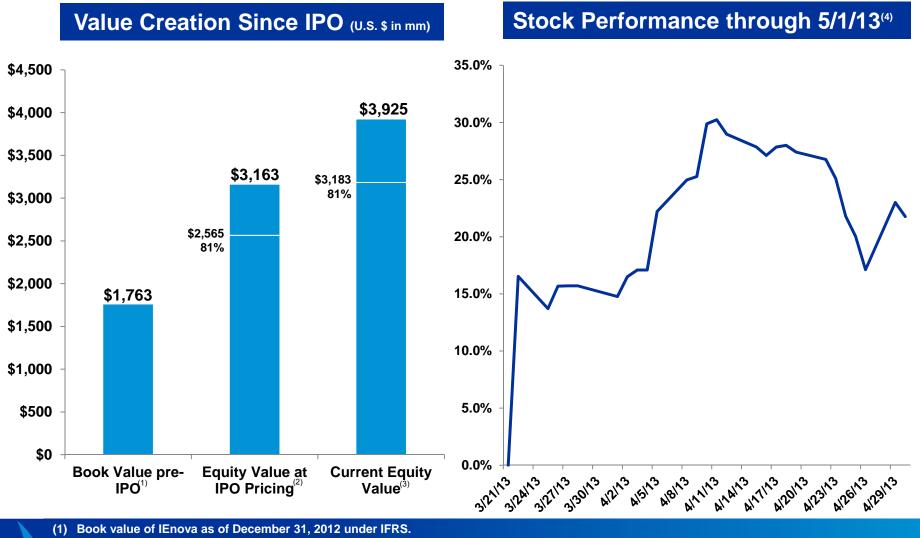
#### **Mexico IPO and Debt Offering**



- Executed a very successful carve-out of 18.9% of our Mexico subsidiary ("IEnova") for ~\$575mm
  - 1<sup>st</sup> energy company to go public in Mexico
  - Offering priced at the top of the range, a first in Mexico in five years
  - Over 50% of initial allocations to Mexican investors
  - Strong valuation at pricing of 10.7x 2013E EBITDA under IFRS
- IPO preceded by highly successful Mexican debt offering of ~\$400mm all swapped into U.S. dollars and at fixed interest rates



#### **IEnova IPO Created Significant Shareholder Value**



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(2) Based on IPO price of 34 pesos, 1.154 billion shares outstanding and USD/MXN exchange rate as of March 21, 2013.

(3) Based on the price and USD/MXN exchange rate as of May 1, 2013 and 1.154 billion shares outstanding.

(4) Source: Bloomberg as of May 1, 2013.

#### **General Rate Case Proposed Decision**

Proposed decision (PD) filed in March; expect final decision in Q2-13

	SDG&E	SoCalGas
Test Year 2012 PD Revenue Requirement (\$ in millions)	\$1,749	\$1,952
Increase over Currently Authorized Revenue Requirement	8%	6%

- Sets four-year rate case cycle and allows for continued use of Z-factor mechanism for qualifying cost recovery
- SDG&E and SoCalGas filed comments proposing significant changes to address key areas of concern
  - Request that SDG&E and SoCalGas receive equal treatment relative to other California utilities as it relates to attrition mechanism and employee compensation
  - Reverse funding reductions for critical operations at SoCalGas



### **Cameron Liquefaction Update**

- FERC issued its schedule for the environmental review of the project
  - Only currently pending application to have reached this milestone
- Expect action on DOE non-FTA permit in 2013
- On-schedule to begin construction next year and operations should begin in the second half of 2017
- Anticipate signing tolling and JV agreements this month





#### **Summary**

- Successful execution of IEnova IPO and debt offering
- Proposed Decision in GRC; final decision expected in Q2-13
- Will begin repatriation of cash from International operations earlier than originally forecasted
- Expect to update 2013 guidance at May 23 Analyst Conference assuming final GRC decision is voted out at May 9 CPUC meeting





# Appendix

#### **Renewable Project Summary**

Name	Location	MW	PPA Term (yrs)	Tax Credits	Full COD			
IN OPERATION								
Fowler Ridge 2 Wind	Indiana	100 MW (50%) <sup>(1)</sup>	20	PTC	2009			
Copper Mountain Solar 1	Nevada	58 MW	20	ITC	2010			
Cedar Creek 2 Wind	Colorado	125 MW (50%) <sup>(1)</sup>	25	PTC	2011			
Flat Ridge 2 Wind	Kansas	235 MW (50%) <sup>(1)</sup>	20 - 25	PTC	2012			
Mehoopany Wind	Pennsylvania	71 MW (50%) <sup>(1)</sup>	20	PTC	2012			
Mesquite Solar 1	Arizona	150 MW <sup>(2)</sup>	20	Grant	2012			
Copper Mountain Solar 2 (1 <sup>st</sup> Phase)	Nevada	92 MW <sup>(2)</sup>	25	Grant	2012			
Auwahi Wind	Hawaii	11 MW (50%) <sup>(1)</sup>	20	Grant	2012			
CONTRACTED								
Copper Mountain Solar 2 (2 <sup>nd</sup> Phase)	Nevada	58 MW <sup>(2)</sup>	25	ITC	2015			
Copper Mountain Solar 3	Nevada	250 MW <sup>(2)</sup>	20	ITC	2015			
Energía Sierra Juárez Wind <sup>(4)</sup>	Baja California, Mexico	156 MW <sup>(2)</sup>	20	NA <sup>(3)</sup>	2015			

Reflects Sempra's actual or expected net ownership interests.
 Reflects total capacity of project; Sempra Renewables' net ownership interest expected to be 50%.
 Mexican tax law allows for full depreciation of project in first year of commercial operations.

(4) Project reported in Sempra Mexico segment.



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#### **Mexican Midstream Asset Summary**

Name	Ownership Interest	Length of Pipeline (km)	Design Capacity	Full COD	Contract Term (yrs)
NATURAL GAS SYSTEMS					
Samalayuca Pipeline	50% <sup>(1)</sup>	37	272 MMcfd	Dec-97	Annual
Baja West Pipeline System	100%	45	940 MMcfd	Jun-00	20
Baja East Pipeline System	100%	302	3,450 MMcfd <sup>(2)</sup>	Aug-02	20
Aguaprieta Pipeline	100%	13	200 MMcfd	Nov-02	25
San Fernando Pipeline	50% <sup>(1)</sup>	114	1,000 MMcfd	Nov-03	20
Los Ramones Pipeline <sup>(3)</sup>	50% <sup>(1)</sup>	110 <sup>(5)</sup>	2,100 MMcfd	2H-14 <sup>(5)</sup>	20
SONORA PIPELINE EXPANSION					
Sásabe-Guaymas <sup>(4)</sup>	100%	505	770 MMcfd	2H-14	25
Guaymas-El Oro <sup>(4)</sup>	100%	330	510 MMcfd	2H-16	25
LNG FACILITY					
Energía Costa Azul	100%	NA	1 Bcf/d	May-08	20
LPG SYSTEM					
TDF Pipeline and Terminal	50% <sup>(1)</sup>	190	30,000 Bbld <sup>(6)</sup>	Dec-07	20
Guadalajara Terminal <sup>(4)</sup>	50% <sup>(1)</sup>	NA	80,000 Bbld <sup>(6)</sup>	1H-13	15
ETHANE PIPELINE					
Ethane Pipeline <sup>(4)</sup>	50% <sup>(1)</sup>	226	152 MMcfd	2H-14	21

Assets owned under our 50% joint venture with Pemex Gas.
 Design capacity including compression.

- (3) Per Pemex announcement; parties still negotiating terms of the transportation services agreement
  (4) Projects currently under development or in construction.
  (5) Represents phase 1 of Los Ramones project only.

(6) In barrels of LPG.



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